



# Materials Processing Institute

The **SME Technology Centre** helps small and medium sized businesses by supporting them to develop, commercialise and improve technology.

From fledgling business ideas to fully tested and approved technologies, the SME Technology Centre can give your business the leading edge.



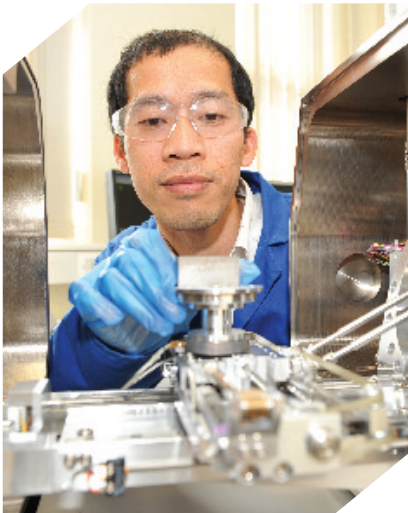


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## Helping businesses by supporting them to develop, commercialise and improve technology.

Whether you are a pre-start up or an established SME, we offer support in the following key business areas:

- > **Technical Support**
- > **Business Support**
- > **Financial Support**



### **Technical Support**

We work with clients to develop technology and support them in taking a concept or idea right through to production and commercialisation. We provide ongoing technical support to businesses.



### **Business Support**

We provide business support, advice and a range of business services.



### **Financial Support**

Our specialist teams help businesses access grants and funds, as well as guiding them to other routes of financial assistance.

# TECHNICAL SUPPORT

Supporting clients to develop, commercialise and improve technology

## Technology Development

With over 70 years' experience in developing and de-risking technology, we support companies in taking concepts from an initial idea, through technology research, development, testing and scale up, to launch and commercialisation.

At the SME Technology Centre we have purpose built facilities to support clients with technology development. Integral to this, clients retain their Intellectual Property and Non-Disclosure Agreements are prepared which protect our clients' technological and commercial interests.

## Process and Materials Support

Our project teams have extensive experience with process plant and equipment, often operating in challenging environments and providing robust solutions to complex problems.

We work with clients to develop and enhance processes to support new technology and materials development.

## Laboratory Space

Clients have access to a range of laboratories and equipment supporting the development of new technologies. We have extensive laboratory space available from simple worktop or bench space, through to purpose built bespoke laboratory facilities.

Our team of experienced scientists, skilled technicians and workshop staff are also available to support with technology development.

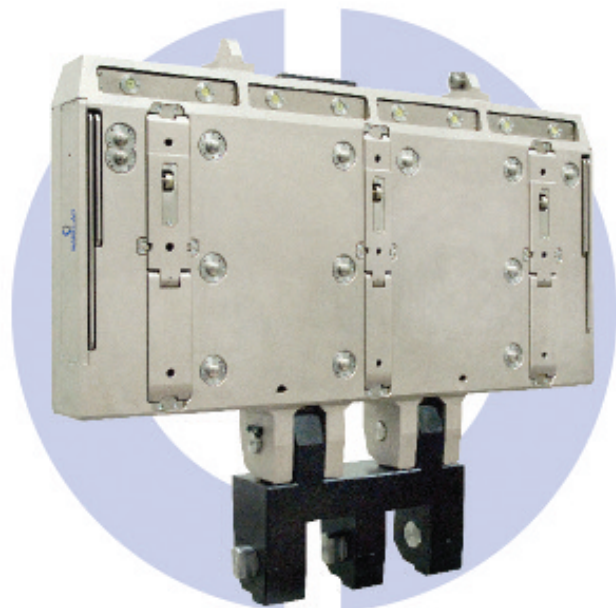
## Pilot Plant, Scale Up and Demonstrator Facilities

The SME Technology Centre includes on-site pilot plant, scale up and demonstrator facilities, enabling businesses to test, develop and demonstrate new technologies without the risks associated with full scale production. This can all be done in a safe and secure environment.

Our pilot plant, scale up and demonstrator facilities offer flexible spaces that help businesses progress technology. We support this with qualified, scientists, technicians and engineers.

## Technical Support and Mentoring

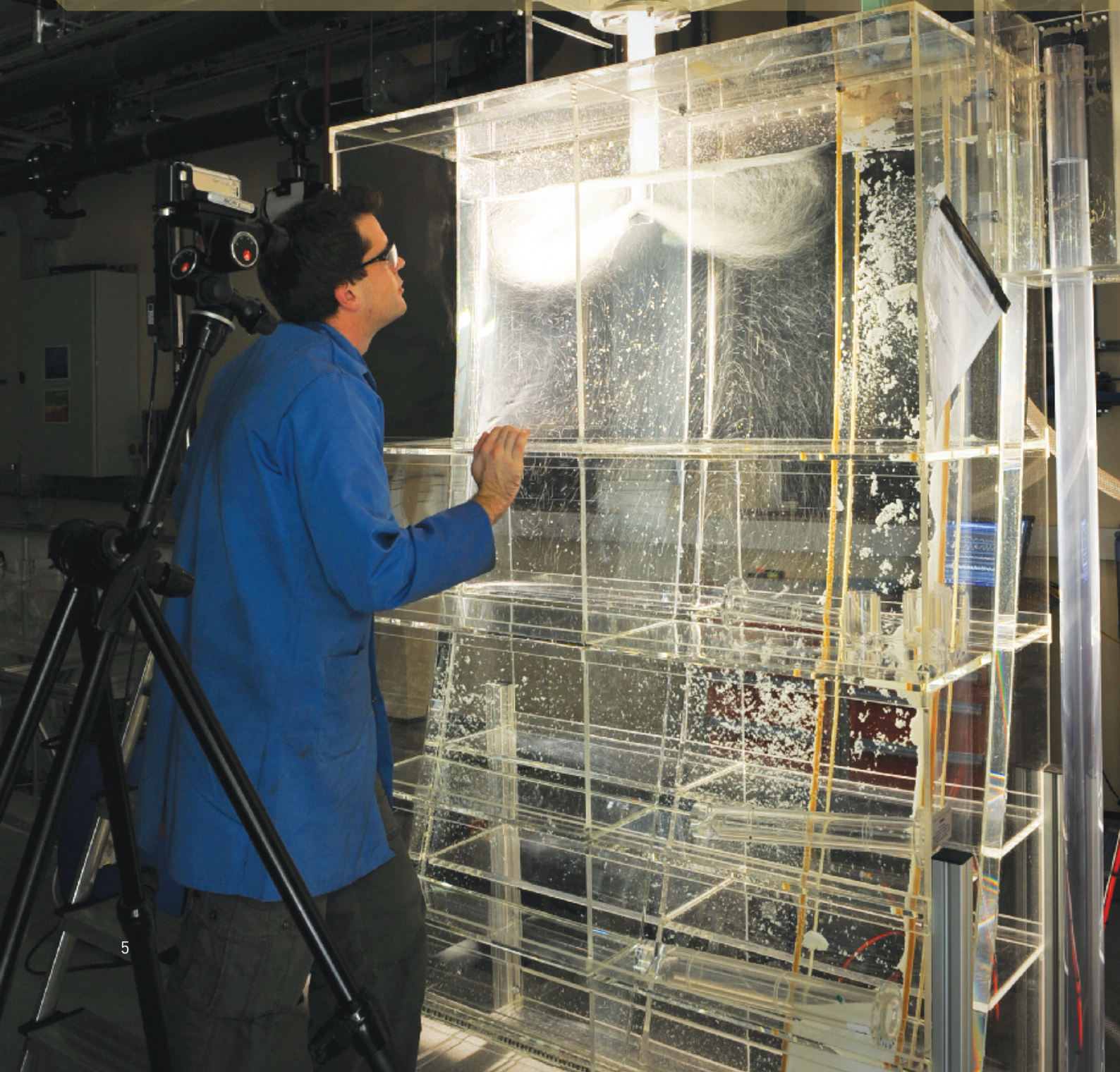
We offer technical mentoring and guidance targeted towards the specific needs of clients to ensure they gain most benefit from our scientific expertise.



The SME Technology Centre  
is a recognised centre of  
excellence in taking ideas  
and innovations through to  
commercialisation.

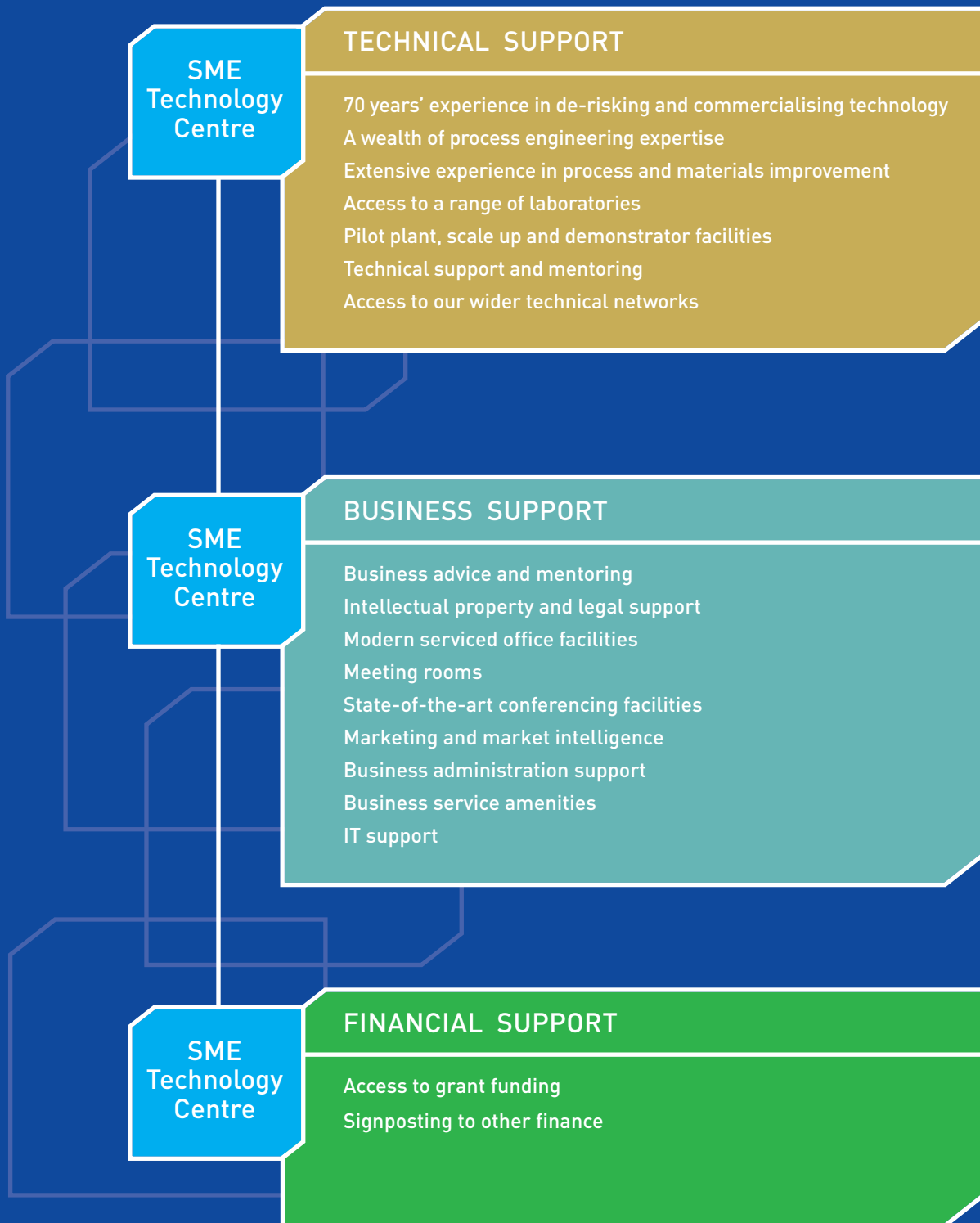


We provide comprehensive scientific and commercial support in bespoke purpose built facilities.



# SME TECHNOLOGY CENTRE

Providing the location, facilities and expertise to meet SMEs technology and business support needs



## BUSINESS SUPPORT

# Providing our clients with an integrated business support package

### Office Space

Fully managed and serviced office space in quality open plan, self-contained and modular offices. We work with clients to create the right environment for them to gain maximum benefit from this modern office space.

This office space provides an ideal on-site location for technology companies to utilise our technical support and manage their business. Office space is available for short, medium or long term tenancies and we offer the most appropriate packages for businesses to develop new technologies.

### Meeting Rooms and Conferencing Facilities

The SME Technology Centre includes different sized meeting and conferencing rooms. These facilities provide excellent venues to hold meetings, conferences, seminars, exhibitions, workshops, training and other networking events.

They are available to externally based organisations as well as resident businesses. All rooms are equipped with state-of-the-art audio visual equipment, flip-charts, WiFi and telephone access. Video conferencing facilities are also available.

These meeting and conferencing rooms provide excellent venues to develop and progress business opportunities.

### Intellectual Property and Legal Support

Protecting intellectual property is essential for businesses and we support our clients in reviewing IP status and identifying partners to ensure IP protection is in place. We also work with clients to identify legal partners to support their business needs.

### Marketing and Market Intelligence

We provide marketing support services with access to specialists in website design and management, social media, digital marketing, design, public relations and printing. We work with clients to access market intelligence, helping them develop and make the most of existing and potential market opportunities.

### Business Advice and Mentoring

We offer access to business mentoring and advisory services providing specific expertise and advice in key areas of business.

### Business Services

The SME Technology Centre incorporates the very latest ICT infrastructure, enabling quick connectivity to most broadband suppliers. Comprehensive IT support is also available.

Other business services include access to Human Resources, Health & Safety, Finance and Accounting.

Our facilities management team works with our clients to meet all their business needs. We provide administration services, a staffed reception, free parking, a restaurant and café, hospitality and catering services, cleaning, refuse, waste disposal and recycling.

Security is a high priority and the site includes CCTV, perimeter fencing, access control and on-site security. Specific security requirements can be accommodated within client business areas.





Facilities and support services allowing you to focus on the key areas to grow your business.



BAHR  
Thermo  
analyse



Knowledge and understanding are two different things, we have the experience to comprehend both and apply them to technology based innovations.



# FINANCIAL SUPPORT

## Guiding clients to potential funding and finance

### Funding

We have a specialist team focussed on supporting businesses to access grants and business support funding at local, national and international levels.



### Access to Finance

We provide access to specialist debt funders, venture capital funds, research funds, banks, business networks and other routes to additional financial support.



### Location and Directions

**Road:** Located off the A66 approximately 10 minutes from Middlesbrough Town Centre. Excellent road access with links to and from the A19, A1, M1 and cross country routes.

**Rail:** Middlesbrough and Redcar Stations are a close by with connections to Darlington and national networks.

**Airports:** Durham Tees Valley Airport is 30 minutes' drive away and Newcastle International Airport is 1 hours' drive away, providing flights to and from national and international airports.

**Sea:** Passenger and cargo services are available from Port of Tyne. Cargo services are available from Teesport and Sunderland.



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